

Message Text

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PAGE 01 STATE 172937
ORIGIN EB-08

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-----073159 101500Z /41
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FM SECSTATE WASHDC
TO USMISSION GENEVA PRIORITY

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STADIS/////////
FOR DAS WILLIAM BARRACLOUGH

E.O. 11652:N/A

TAGS:ETRD, SW

SUBJECT: GOVERNMENT PROCUREMENT CODE

1. MARY PRUIETT OF THE DEPARTMENT OF COMMERCE HAS PREPARED A PAPER ON LINKAGE BETWEEN CODE COVERAGE AND U.S. TARIFF WITHDRAWALS AT THE REQUEST OF AMBASSADOR WOLFF. THE PAPER, WHICH ALSO DISCUSSES ENTITY WITHDRAWALS AND ISAC POSITIONS, SHOULD BE AVAILABLE IN GENEVA.

2. WE TOLD MS. PRUIETT THAT TARIFF WITHDRAWALS FOUND IN ANNEX B OF HER PAPER WERE EXCESSIVE. THE PURPOSE OF THE WITHDRAWALS WAS TO MEET CONCERNS OF ISACS WHOSE PRODUCTS WOULD NOT BE GIVEN NEW MARKET OPPORTUNITIES IN EUROPE IF POWER GENERATION, TELECOMMUNICATION AND TRANSPORTATION ENTITIES WERE NOT INCLUDED UNDER CODE COVERAGE. PRODUCTS
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PURCHASED BY SUCH ENTITIES IN THE U.S. AND ABROAD WOULD BE WITHDRAWN FROM THE OFFER LIST SO THAT U.S. MANUFACTURERS OF SUCH EQUIPMENT WOULD NOT HAVE TO FACE INCREASED COMPETITION WHILE OBTAINING NOTHING IN RETURN.

3. THE PROBLEM WITH THE COMMERCE WITHDRAWAL LIST IS THAT IT COVERS PRODUCTS WITH END USES GOING FAR BEYOND THAT OF

THE PURCHASING ENTITIES AT ISSUE. WE BELIEVE THAT THE

U.S. HAS A MARKET IN EUROPE FOR MOST OF THE TSUS NUMBERS
LISTED AND U.S. EXPORTS SHOULD BENEFIT BY EC FORMULA CUTS
COVERING THESE TARIFF NUMBERS EVEN IF THE PURCHASING
ENTITIES REMAIN OUTSIDE CODE COVERAGE. A WITHDRAWAL LIST
LINKED TO GOVERNMENT PROCUREMENT COVERAGE REQUIRES MORE
FINE TUNING AND SHOULD BE LIMITED TO ITEMS THAT ARE
PURCHASED PRIMARILY BY THE ENTITIES IN QUESTION. VANCE

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